



Southeast
Pennsylvania
Chapter

Coaching for Improved Performance

Approved for Funding for construction companies through the Incumbent
Worker Training Grant

The primary characteristics of high-performing organizations are the ability to define clear expectations and to hold people personally accountable for achieving results. People perform more effectively when they understand the purpose of their work and specifically know how well they are doing in terms of meeting expectations. This performance coaching training is structured to encourage employees and managers to work together as a team to establish performance expectations and provide ongoing behavioral-based feedback and coaching in order to recognize and reward outstanding performance.

Date: November 13, 2007

Time: 1:00-5:00 p.m.

Place: ABC Office

Instructor: Leon Singletary, Villanova University Adjunct Faculty

Cost: \$150 members (ABC, NARI, NAMC, CGA, EMCCC), \$195 non-members

Register online: www.abcsepa.org or fax back the form below:

Coaching for Improved Performance Registration Form

COMPANY: _____

ATTENDEE(S): _____

PHONE: _____ FAX: _____

ORGANIZATION AFFILIATION: _____

PAYMENT OPTIONS: _____ Invoice (ABC Members only) _____ Check in the mail _____ Credit Card

Credit Card Payment

Visa _____ MasterCard _____

Card # _____ Exp Date: _____

Name: _____ Signature: _____

Bill Zip Code: _____

Important: All reservations are financially binding unless canceled
one week prior to the start date

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